

FY2022 Annual General Meeting Corporate Presentation



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Company Overview



About Zheneng Jinjiang Environment

- First mover and leader in PRC's Waste-To-Energy (WTE) industry, as well as one of the first WTE operators in the PRC
- Established PRC's first WTE plant using Circulating Fluidised Bed (CFB) incineration technology in 1998 and built a track record spanning over 20 years
- Listed on the mainboard of the Singapore Exchange on 3 August 2016

WTE BUSINESS (Main revenue contributor)

Treatment of municipal solid waste and generation of steam and electricity

3 main revenue streams:

- 1) Waste treatment fees (Domestic waste treatment is priced by entering into agreements with local governments, while other urban solid wastes such as industrial waste and sludge that are co-processed are priced by negotiating with suppliers)
- 2) Sales of electricity (tariffs decided by central and local governments)
- 3) Sales of steam (fee decided by local government or company)
- Operational facilities are ~68% Build-Own-Operate (BOO) model; ~32% Build-Operate-Transfer (BOT) model

EMC BUSINESS

• Revenue from Provision of Energy Management Contracting (EMC) services to Metallurgical, chemical and power generation companies since 2014

Extensive Network in China and Overseas CHINA

25 WTE facilities* & 2 Organic Waste Treatment facility & 9 Resource Recycling projects in Operation

In 13 provinces autonomous regions and centrallyadministered municipalities in the PRC

4 WTE facilities Under Construction & Expansion

Treatment Capacity: 41,955 tonnes/day

Treatment Capacity: 2,350 tonnes/day

OVERSEAS

Treatment Capacity: 3,665 tonnes/day Presence in India & Indonesia

1 facility under Construction
2 facilities In Propagation

2 facilities In Preparation

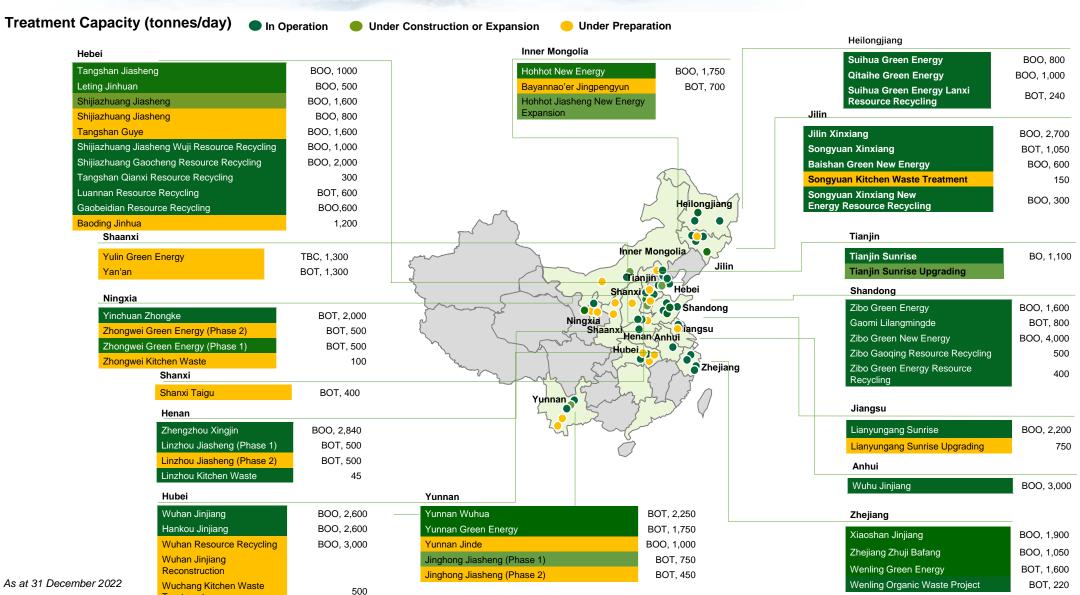
16 WTE facilities & Kitchen Waste
Treatment projects
1 Resource Recycling project
in Preparation

Treatment
Capacity:
14,250
tonnes/day

When fully completed, total waste treatment capacity to reach 62,220 tonnes/day

*As at 31 December 2022, 17 of the 25 WTE facilities operated in a BOO business model

China – Our Extensive Footprint



Treatment

Important Milestones

Established In 1998, with leading Waste-to-Energy (WTE) treatment capacity in the PRC

1999

PRC government approved construction of the new WTE facility in Qiaosi, Hangzhou, which was a national testbed project involving technical support from Zhejiang University

2004

The IFC. a member of the World Bank Group, provided our Group with funding

2014

Acquired EMC business

2017

- First foray into India; secured 3 WTE projects
- · Debut Bond Issuance: US\$200m 6% 2020 senior notes
- First player in the Chinese WTE industry to attain an international credit rating

21 August 2019

Zhejiang Provincial Energy Group Co., Ltd completed the acquisition of 29.79% of shares at the time of the Company (largest controlling shareholder)

15 July 2020

Zheneng Jinjiang Environment secured term loan facility of up to US\$270 million to refinance maturing bond

1997

Collaborated with Zhejiang University on CFB technology research

1998

Hangzhou Yuhang WTE Facility was the first CFB WTE facility in the PRC to commence operations

2010

Private Equity Funds (i) co-managed by Mount Kellett Capital and an affiliate of Fortress Investment Group and (ii) managed by Olympus Capital Holdings Asia invested in the Group

2016

Listed on SGX Mainboard (Ticker: BWM)

2018

- Entered South American and Indonesian markets
- Secured US\$200 million and RMB100 million of syndicated term loan led by Standard Chartered Bank, and won Standard Chartered Bank's "Best Loan" Syndicate Award" in 2018
- Secured EPC contract to construct Singapore's 1st mechanical-biological waste treatment project

25 November 2019

China Jiniiana **Environment changes** name to Zheneng **Jinjiang Environment**







First private WTE operator in PRC

1998 - 2003

Rapid Expansion 2004 - 2010

Stable Growth

2011 - 2018

New Phase of Development 2019 — present

About Zhejiang Provincial Energy Group Co., Ltd (Zheneng Group)

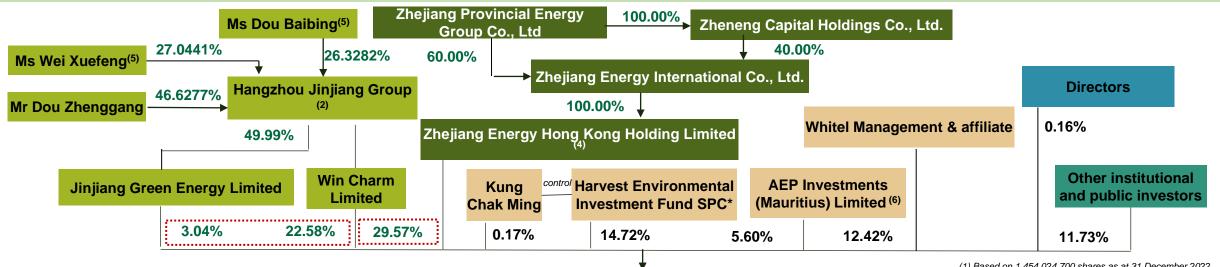




- State-owned provincial energy enterprise involved mainly in energy-related businesses and ranked 188th on the list of Top 500 Chinese Companies in 2022
- Strong capabilities across the entire energy production value chain, with resources and strong financial expertise
- Manages more than 400 companies collectively
- In 2022, Zheneng Group achieved the following:
 - Electricity generation: 177.6 billion KWh
 - Thermal coal supply: 61.07 million tonnes
 - Natural gas supply: 15 billion m³
 - Heat supply: 120 million GJ
 - Refined oil product sale: 924 thousand tonnes

Strong Shareholding Structure

Strong Shareholder Background Provides Firm Support For Company's Development (1)



*acting on behalf of and for the account of Harvest Environmental Investment

浙能锦江环境 ZHENENG JINJIANG ENVIRONMENT

(Incorporated in the Cayman Islands)

(1) Based on 1,454,024,700 shares as at 31 December 2022 (2) Through wholly-owned subsidiary

(3) Based on SGX's announcement on 3 August 2016

(4) A wholly-owned subsidiary of Zhejiang Energy International Limited (5) Through entity controlled by such person

(6) Beijing Yuhua Enterprise Management Centre (L.P.) entered into a transfer agreement with AEP Investments (Mauritius) Limited on 27 February 2023 to acquire 81,478,351. Completion pursuant to the transfer agreement has not taken place as of 7 April 2023.

Hangzhou Jinjiang Group

- The Jinjiang Group is China's top 500 private enterprise, engaging in environmental protection & energy, non-ferrous metal and chemicals business
- Jinjiang Green Energy is an affiliate of the Hangzhou Jinjiang Group

Zhejiang Energy Hong Kong Holding Limited

- Zheneng Group is a state-owned provincial energy enterprise
- Zhejiang Energy International Limited and Zheneng Capital Holdings Co., Ltd. are controlled by Zhejiang Provincial Energy Group Co., Ltd.

Harvest Environmental Investment Fund SP

 A discretionary managed fund managed by Harvest Global Capital Investments Cayman, a wholly owned subsidiary of Harvest Global Capital Investments

AEP Investments (Mauritius) Limited

- A fund wholly owned and managed by Olympus Capital
- Olympus Capital is US-based private equity, founded in 1997

Whitel Management Company Limited

 An affiliate of Hopu Investments

Other Institutional Investors (3)

 Company's shares are subscribed by many renowned institutional investors during IPO, including Great Eastern Life (Malaysia), Hailiang International and UOB AM

Strong Management Team

Key Management Team Members Have More Than 20 Years Of Industry Experience

As at 31 December 2022



WEI Dongliang Executive Chairman, Executive Director. and member of the Nominating Committee of the Company Date joined: 2019

- Responsible for overall strategic planning and management
- More than 20 years of corporate leadership and senior management experience in the energy industry
- Served as the General Manager of Zheneng Capital Holdings Co., Ltd. and Zheneng Equity Investment Fund Management Co., Ltd
- Vice Chairman of Qianjiang Water Resources Development Co., a Chinese Ashare listed company, and the Director of China Zheshang Bank since 2015



Deputy GM Date joined:1992

- · Responsible for environmental safety, daily operations, R&D and overall strategy
- · Over 30 years of experience
- · Professor-level senior engineer
- · Member of the Technical Committee of City and Environment Sanitation Standardization of the Ministry of Housing and Urban-Rural Development
- · Member of the Expert Committee of China Electric Power
- Deputy Director, Environmental Protection Equipment and Technology Promotion Center, China Equipment Management Association



WANG Ruihong Executive Director, Deputy GM Date joined:1999

- Responsible for the implementation of overall business management, brand strategy and legal compliance
- More than 30 years of experience
- Zhejiang Provincial Department of Finance certified accountant qualification
- · Senior Professional Manager of **Environmental Protection**
- · Advanced economist certification



JIN Ruizhi Date joined: 2019

- Responsible for overall financial functions. including corporate finance and group finance management
- Over 20 years of experience in accounting and financial management in the energy
- Held roles in the power and petroleum divisions of Zheneng Group
- Accountant certification
- Advanced economist certification



QI Liang Chief Engineer Date joined: 2019

- Responsible for all engineering related matters
- More than 20 years' experience in production, technology and infrastructure management in the power industry
- Formerly Deputy general manager of Cixi Zhongke Zhongmao Environmental Protection and Thermal Power Co., Ltd. and Deputy Director and Director of Engineering Department of Zhejiang Zhenhai Power Generation Co.,
- Intermediate Engineer



E Hongbiao Deputy GM Date joined:1992

- · Responsible for all technical related matters
- Over 30 years of experience
- · Senior Economist, First-class Construction Engineer



FY2022 Operational Highlights



Significant Events in 2022



1Q2022

- The first phase of Jinghong Jiasheng WTE Facility in Xishuangbanna Dai Autonomous Prefecture, Yunnan Province (BOT) officially started construction.
- The Group successfully secured the approval of Baoding Jinhuan WTE Project in Baoding City, Hebei Province granted by the local government, with a daily waste treatment capacity of 1,200 tonnes.
- The Group signed a supplementary agreement to the concession agreement with the government of Palembang, Indonesia. The waste treatment fee has been increased from about US\$22/tonne to about US\$28/tonne, which will be further increased yearly from its second year of operation after the project is put into operation.



- The boiler of the second phase expansion project of Hohhot Jiasheng WTE Facility in Inner Mongolia, in which the Group has a stake, has been put into operation, increasing the Group's waste treatment capacity by 750 tonnes per day. In addition, construction of the Linzhou Kitchen Waste Treatment Project in Henan Province commenced.
- The Group's Jilin Xinxiang WTE Facility in Jilin Province and Tangshan Jiasheng WTE Facility in Hebei Province were certified as "National High-tech Enterprises", and Hangzhou Kesheng Energy Technology Co., Ltd. successfully passed the second round of review for "National High-tech Enterprise".
- The Company convened and held its FY2021 Annual General Meeting and released its FY2021 Annual Report.

Significant Events in 2022





3Q2022

- The Expansion Project of Yunnan Green Energy WTE Facility in Yunnan Province and the Songyuan Xinxiang Resource Recycling Project were put into operation, increasing the Group's waste treatment capacity by 750 tonnes per day.
- The Group was ranked as one of the "Top 500 Global New Energy Companies" jointly issued by China Energy News and China Institute of Energy Economics.
- The Linzhou Kitchen Waste Treatment Project in Henan Province entered into trial operation smoothly, increasing the Group's waste treatment capacity by 45 tonnes per day.





4Q2022

- Yunnan Green Energy WTE Facility and Kunming Wuhua WTE Facility in Yunnan Province and Hankou Jinjiang WTE Facility and Wuhan Jinjiang WTE Facility in Hubei Province successfully passed the review process for accreditation as National Hightech Enterprises. Yinchuan Zhongke WTE Facility in Ningxia Hui Autonomous Region, Lianyungang Sunrise WTE Facility in Jiangsu Province and Gaomi Lilangmingde WTE Facility in Shandong Province were newly accredited as "National High-tech Enterprises".
- Tangshan Jiasheng WTE Facility in Hebei Province and Lianyungang Sunrise WTE Facility in Jiangsu Province were also awarded the title of Provincial-level Specialized Enterprise.
- The Reconstruction Project of Tianjin Sunrise WTE Facility to replace the original three furnaces and two units with two new grate furnaces and one unit commenced official construction.
- Zhongwei Kitchen Waste Treatment Project in Ningxia Hui Autonomous Region signed the investment and operation agreement with the local government, according to which the waste treatment fee is RMB294 per tonne.
- The Company was awarded "Top 50 Environmental Enterprises in China" issued by the Environment Chamber of Commerce of the All-China Federation of Industry and Commerce, and the "Top 10 Influential Enterprises of Solid Waste in 2022" issued by E20 Environmental 4

Corporate Social Responsibility

In 2022, the Company was committed to improving its ESG management. All the Directors have undergone the mandatory training on sustainability conducted by the Singapore Institute of Directors, as well as additional sustainability session conducted by external auditor Pricewaterhousecoopers. The Company has incorporated climate change into ESG management and gradually moved towards systematic management.



The Company constantly adheres closely to the mission of "Beautifying the Cities and Making the Environment more Natural" and remains committed to becoming an outstanding guardian of the environment. We thoroughly implement the requirements of the Party and the country, emphasising green and low-carbon development and catering to overall needs.

The Company embraces challenges and responds swiftly to in order to protect the environmental health of the cities it operates in and effectively coordinates pandemic prevention and control and its own production and management with an unwavering sense of responsibility.



In 2022, the Company treated a total of 12.629 million tonnes of domestic waste and generated nearly 3.76 billion kilowatt-hours of green electricity, which could fulfil the electricity needs of 2.78 million households.

This translates to a reduction in the usage of **1.90 million** tonnes of standard coal, **4.48 million** tonnes of carbon dioxide emissions, and approximately **42,000 mu** of land.



In September 2022, the Company's WTE projects in Zhejiang and other areas promptly responded to the natural disasters such as Typhoon "Xuanlannuo" and "Meihua" and minimized adverse impact to residents and the environment alike.

In addition, in 2022, the Company has donated a total of more than **RMB2.5 million** worth of goods and funds to the society.



In 2022, the Company set up an environmental protection education campus and environmental protection science and technology corridor through the media of environmental protection lecture halls and cooperating with schools to provide a platform for learning and education on environmental protection and WTE facilities for the public.

In 2022, a total of 12,000 people visited Zheneng Jinjiang Environment to learn about the journey of transforming domestic waste into useful resources.

FY2022 Operational Analysis



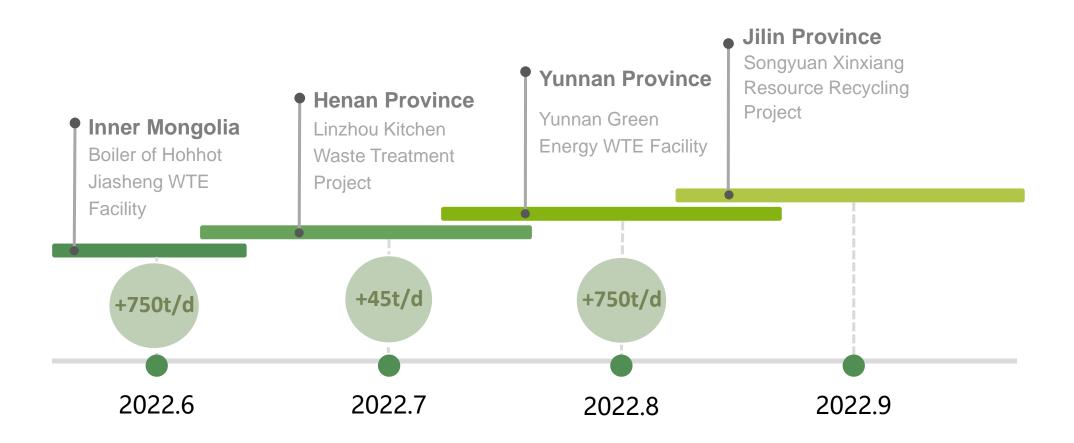
As at 31 December 2022

FY2022 Operational Updates

In FY2022, 2 WTE projects, 1 Kitchen Waste Treatment project and 1 Resource Recycling project were put into operation.

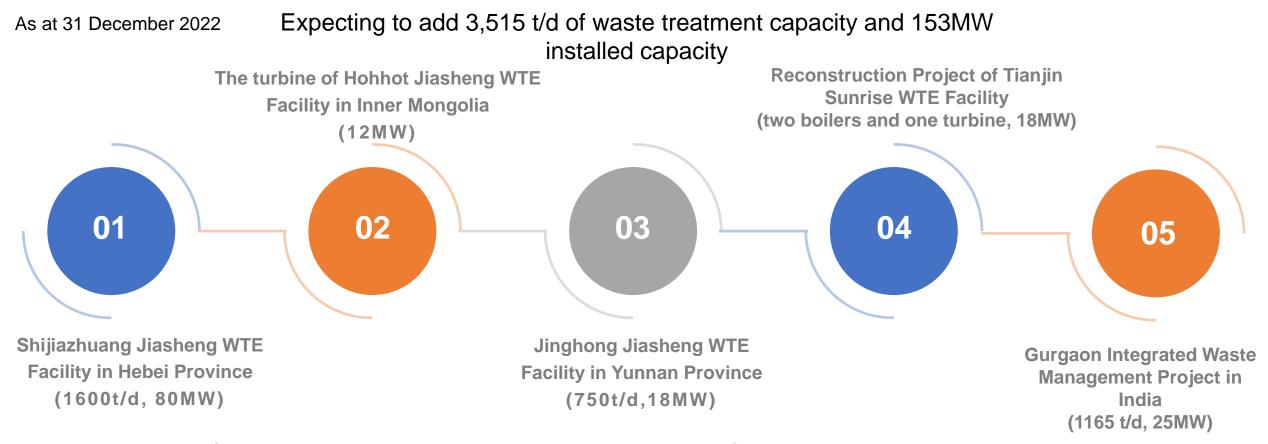
As at 31 December 2022

Adding 1,545 t/d of waste treatment capacity and 15MW of installed capacity in China



FY2022 Operational Updates

In FY2022, the Group's project construction proceeded in an orderly manner in accordance with the set plan.



The Group has 5 WTE projects under construction in China and overseas, which are expected to be put into operation successively in the coming years.

FY2022 Operational Updates

In FY2022, the Group's project construction proceeded in an orderly manner in accordance with the set plan.

As at 31 December 2022

Following projects which are under preparation in China and overseas, are undertaking preparatory works for construction on schedule.



After all the preparatory projects in China and overseas are completed and put into operation, it is expected to increase the waste treatment capacity by 16,750 t/d and the installed capacity of 294MW.

In summary, the waste treatment capacity will reach 62,220 t/d and 1,252MW of installed electricity generation after all domestic and overseas facilities (projects in operation, projects under construction and projects in preparation) are completed.



FY2022 Financial Overview



FY2022 Key Financial Overview



The Group records revenue of RMB4,073.9 million for the FY2022, in-line with FY2021

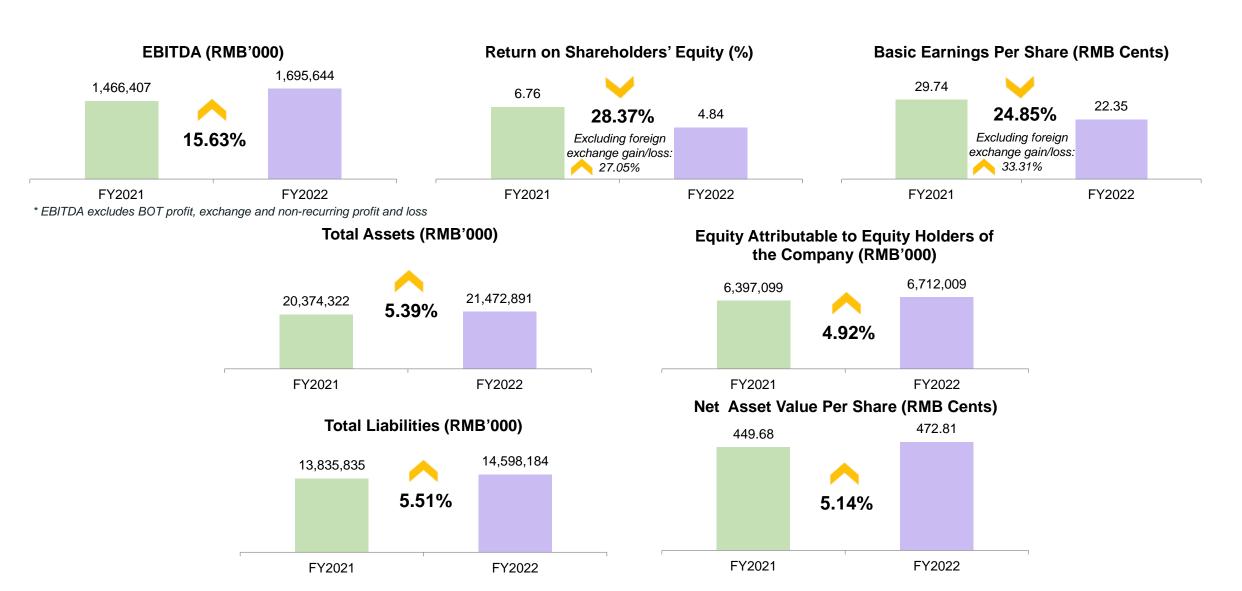


Key recurring income from core revenue contributor Waste-to-Energy Business recorded 14.8% growth year-on-year to RMB3,335.2 million



FY2022 gross profit of RMB1,157.8 million marks a 10.7% increase year-on-year

FY2022 Key Financial Overview



Results Overview

RMB million	FY2022	FY2021 (Restated)	Change (%)
Revenue	4,073.9	4,101.1	(0.7)
Including: WTE Business Revenue	3,335.2	2,905.0	14.8
Gross Profit	1,157.8	1,046.1	10.7
Profit Before Tax	486.3	576.9	(15.7)
Profit after tax	344.9	446.7	(22.8)
Profit after tax attributable to owners of the Company	325.0	432.5	(24.8)

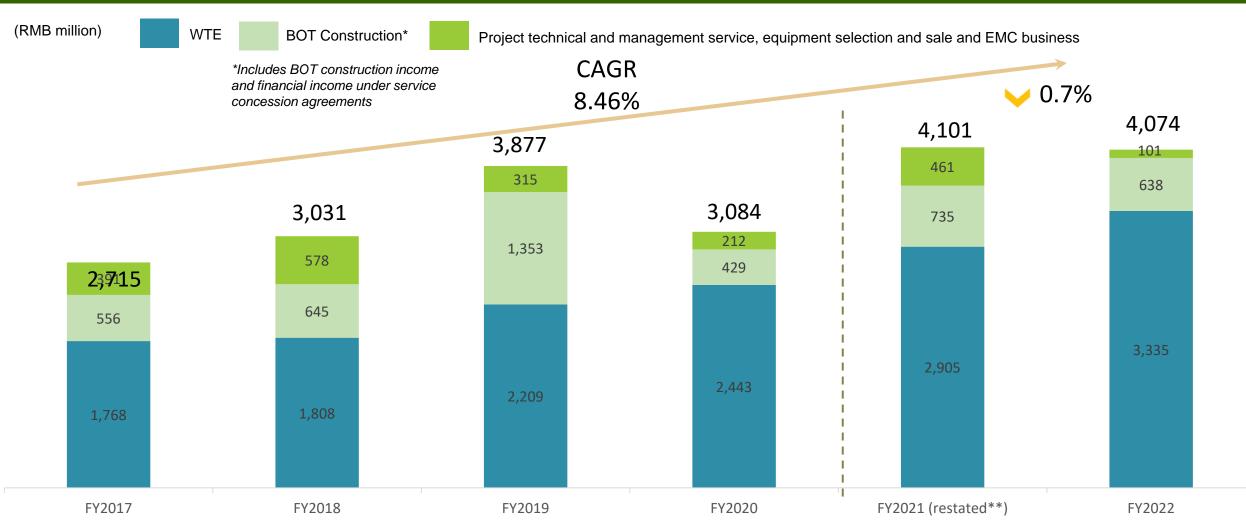
The appreciation of the United States Dollar against the Chinese Renminbi in FY2022 resulted in a foreign exchange loss of RMB195.4 million in respect of the Group's net foreign currency liabilities (being mainly syndicated term loan facility and other borrowings of US\$340 million). The profit for FY2022, excluding the foreign exchange effects, increased by RMB135.7 million from RMB404.6 million in FY2021 to RMB540.3 million in FY2022.

Changes in the results of FY2022 are mainly attributable to:

- FY2022 revenue supported by higher revenue from the WTE business, partially offset by a decline in revenue for construction services provided under BOT concession agreements and project technical and management services, equipment selection and sale and EMC business.
- Other income increased RMB50.8 million or 35.2% from RMB144.2 million in FY2021 to RMB195.0 million in FY2022, mainly due to (i) increase of RMB11.2 million in bank interest income in line with the increase in bank deposits, (ii) increase of RMB18.5 million in value added tax refund, and (iii) increase of RMB25.3 million in gain on sales of scrap materials in FY2022 due to the Group strengthening the recycling of scrap metal and other materials, as well as increasing the sales of scrap materials through bidding.

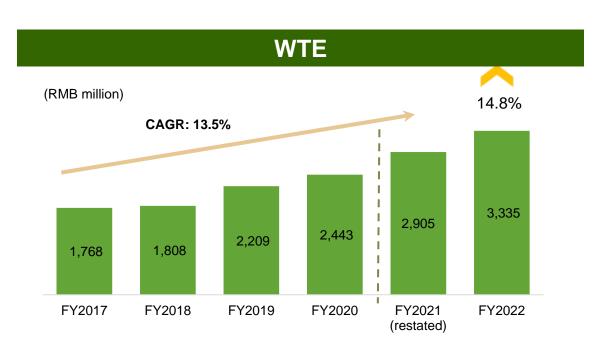
Revenue Overview

WTE Business Is The Main Revenue Contributor



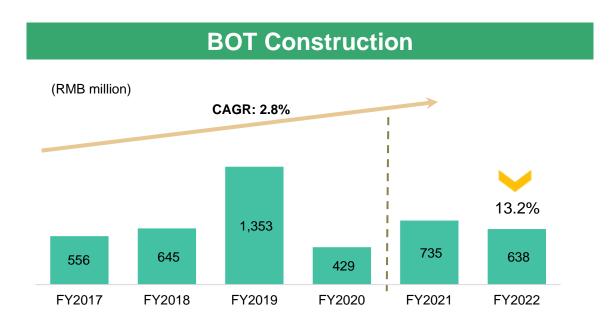
^{**}Due to the adoption of the amendments to IAS 16 Property, Plant and Equipment in 2022, the revenue and costs of the plant that commenced and trial operations in 2021 was adjusted retrospectively.

Revenue Breakdown by Business Segment





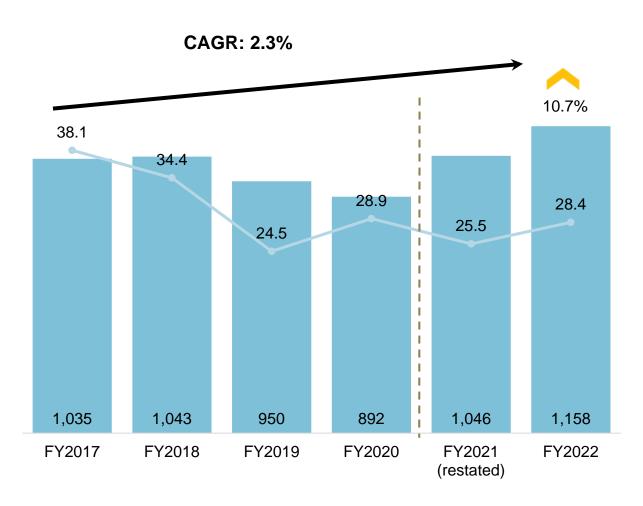
- Commencement of official operations of the Linzhou Jiasheng WTE Facility in Henan Province and Leting Jinhuan New Energy WTE Facility in Hebei Province and the technical transformation and management optimization of the existing WTE facilities
- Increase in steam supplied at Zhuji Bafang WTE Facility in Zhejiang Province



BOT business revenue declined due to:

 Impacted by the construction investment value and the progress of projects under construction

Gross Profit & Gross Profit Margin



Segmental Gross Profit (RMB million)	FY2022	FY2021 (Restated)	Change
WTE	1,016.6	830.8	22.4%
BOT Construction*	118.5	137.2	(13.6%)
EMC Business	22.7	78.1	(71.0%)

Segmental Gross Profit Margin	FY2022	FY2021 (Restated)
WTE	30.5%	28.6%
BOT Construction**	12.6%	13.7%
EMC Business	22.5%	16.9%

*Includes BOT construction income and financial income under service concession agreements

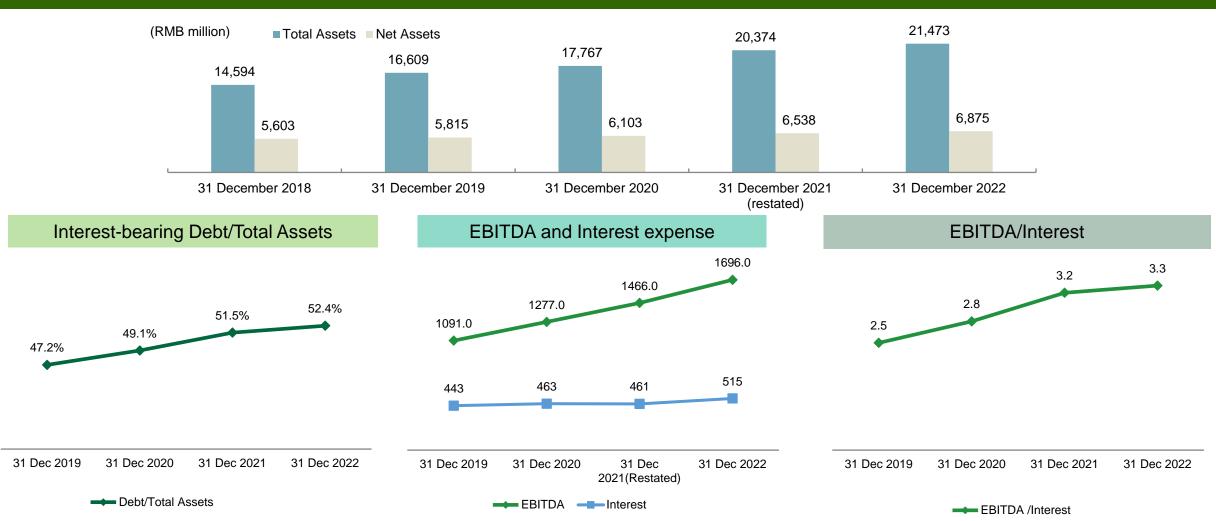
Total Gross Profit

(RMB million)

^{**}Includes income from BOT construction (excluding financial income under service concession agreements)

Capital Structure

Total Assets & Net Assets



^{*} EBITDA excludes BOT profit, exchange and non-recurring profit and loss

^{**} EBITDA and Interest expenses are computed using the figures of the last 12 months period up to 31 December 2021 and 31 December 2022

Prudent Capital Management

Our Capital Management Policy

Adoption of a flexible financing policy and aims to maintain a diverse set of funding options

Annual repayment and rolling over of a large proportion of short term working capital loans

30:70 equity-todebt ratio maintained for WTE facility CAPEX Spacing out of CAPEX based on the Group's strategic plans and financial condition

Continue to lower project financing cost

Reduce liquidity pressure by extending repayment period through replacement

Private placement of 214 million new shares to raise S\$107 million



2018.4

3-yr fixed-term syndicated loan of US\$200 million and RMB100 million led by Standard Chartered



Completed upgrading project, achieving operational improvements which will improve cash flow



Secured term loan facility of up to US\$270 million to refinance maturing bond



- Drawdown and re-financed RMB540 million as part of the RMB900 million credit line from Zheneng Finance
- Repaid the syndicated term loan facility obtained in 2018
- Obtained the approval to establish an asset-backed securities scheme in the PRC, with an aggregate principal amount up to RMB1,000,000,000
- Early repayment of the syndicated term loan facility obtained in 2020

Continue to actively seek an even greater degree of support from the largest controlling shareholder leveraging upon its strong credit status to broaden the financing channels of the Group, increase the line of credit, to solidify the Group's leading industry position

Introduce strategic investors or REITs at the project level to optimise capital structure

Pace out commencement of projects to reduce balance sheet burden

Reassess and execute overseas expansion plans in an orderly manner

2018.6

2019

2020

2021 and beyond

Important Financing Progress

- ✓ Obtained and re-financed working capital loan of RMB540 million loan facility from Zhejiang Provincial Energy Group Finance Co., Ltd. ("Zheneng Finance"), a subsidiary of the single largest shareholder of the Company
 - The Company has a credit line of RMB900 million from Zheneng Finance.
 - The Company has drawn down working capital loans of RMB540 million from the credit line obtained from Zheneng Finance.
 - Reflects the confidence and strong support of the Company's prospects which was endorsed by Zheneng Group's great financial strength and good credit standing.
- ✓ Repayment of the balance US\$175.82 million under the 2020 syndicated term loan facility
 - The Company made full repayment of the balance outstanding amount of approximately US\$175.82 million in end February 2023 to reduce financing costs.

Proposed Issuance of Asset-backed Securities Scheme

- On 20 October 2021, Zheneng Jinjiang Environment announced that its wholly-owned subsidiary Hangzhou Jinhuan Investment Co., Ltd. ("Hangzhou Jinhuan"), intends to establish an asset-backed securities scheme (the "Scheme") in the PRC, pursuant to which asset-backed securities ("ABS") will be issued with an aggregate principal amount up to RMB1,000,000,000 ("Proposed ABS Issuance").
- The ABS are expected to comprise:
 - (a) a senior ABS tranche of up to RMB950,000,000 which will be subscribed for by qualified investors in the PRC and will be listed and traded on the Shenzhen Stock Exchange ("SZSE"); and
 - (b) a subordinated ABS tranche of up to RMB50,000,000 which will be subscribed for by Hangzhou Jinhuan.
- The Scheme is the Company's first asset securitisation project in the PRC.
- On 11 November 2022, the Company submitted an updated application to the SZSE for the Proposed ABS Issuance.
- On 22 December 2022, the SZSE issued a no-objection letter.
- The Company plans to use the proceeds from the Proposed ABS Issuance for the repayment of borrowings and other debt obligations, supplement of working capital and construction and expansion of new projects.



AGM Resolutions



AGM Resolutions – As Ordinary Business



To receive and adopt the Directors' Statement and the Audited Financial Statements of the Company for the financial year ended 31 December 2022 together with thereon.

(Resolution 1)



To re-elect the following Directors of the Company retiring pursuant to the Company's Articles of Association.

- (i) Mr Wei Dongliang (Resolution 2)
- (ii) Dr Kan Yaw Kiong (Ernest) (Resolution 3)



To approve the payment of Directors' fees of S\$420,000 for the financial year ended 31 December 2021. (Resolution 4)



To approve the payment of Directors' fees of S\$312,630 for the financial year ended 31 December 2022. (Resolution 5)



To re-appoint Messrs PricewaterhouseCoopers LLP as the Company's auditors and to authorise the Directors to fix their remuneration. (Resolution 6)

AGM Resolutions – As Special Business



Appointment of Director

- (i) That Mr Jin Ruizhi be appointed as a Director of the Company to hold office with effect from the conclusion of this AGM. (Resolution 7)
- (ii) That Mr Liang Weiwen be appointed as a Director of the Company to hold office with effect from the conclusion of this AGM." (Resolution 8)



The Proposed Renewal of the General Mandate for Interested Person Transactions (Resolution 9)

AGM Resolutions – As Special Business



The Proposed Renewal of the General Mandate for Interested Person Transactions (Resolution 9)



The IPT General Mandate enables the Company, its subsidiaries and associated companies that are considered to be "entities at risk" within the meaning of Chapter 9 of the Listing Manual (the "EAR Group"), to enter in the ordinary course of business into any of the mandated transactions with specified classes of Interested Persons, provided that such transactions are made on normal commercial terms and are not prejudicial to the interests of the Company and its minority Shareholders.

Rationale and Benefits:

- ✓ The IPT General Mandate and its subsequent renewal on an annual basis would eliminate the need to announce, or to announce and convene separate general meetings from time to time to seek Shareholders' prior approval as and when potential Mandated Transactions with Mandated Interested Persons arise, thereby saving substantial administrative time and costs expended in convening such meetings, without compromising the corporate objectives and adversely affecting the business opportunities available to the EAR Group
- ✓ The EAR Group will benefit from having access to competitive quotes from the Mandated Interested Persons in addition to obtaining quotes from, or transacting with, non- Mandated Interested Persons.

History of Interested Party Transactions (IPT) General Mandate

- IPT General Mandate was originally adopted on 20 July 2016, and then renewed at the EGM on 25 April 2017.
- At the EGM held on 30 April 2018 and 31 December 2018, certain modifications to the IPT General Mandate were approved.
- At the AGM held on 29 April 2019, the Shareholders had approved the renewal of the IPT General Mandate.
- At the EGM held on 25 November 2019, Shareholders had approved certain further modifications to the IPT General Mandate
- At the AGM held on 24 June 2020, Shareholders approved the renewal of the IPT General Mandate.
- At the AGM held on 26 April 2021, Shareholders approved the renewal of the IPT General Mandate.
- At the AGM held on 25 April 2022, Shareholders approved the renewal of the IPT General Mandate.

The IPT General Mandate approved at the AGM held on 25 April 2022 will, unless renewed at the AGM, expire on the date of the AGM



Thank You

